Land of Berlin **Rating Review Annex**

Sovereign and Public Sector



STABLE OUTLOOK

Credit strengths

- Integrated institutional framework
- Conservative budgetary management
- Favourable debt profile
- Excellent capital market access
- Prudent liquidity management
- Strong economic base

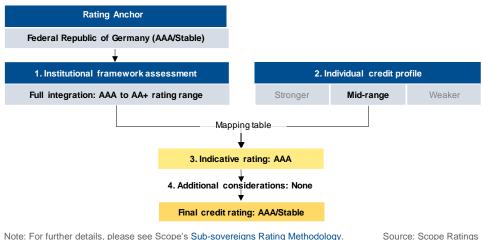
Rating rationale and Outlook

The Land of Berlin's (Berlin) AAA rating is driven by:

- A highly integrated Institutional Framework, characterised by a strong revenue \triangleright equalisation system and the federal solidarity principle, which results in a close alignment of Länder's creditworthiness with the German federal government's AAA/Stable ratings.
- A mid-range Individual Credit Profile, underpinned by i) conservative budgetary \geq management, ii) a favourable debt profile and excellent capital market access, iii) prudent liquidity management and iv) strong economic base. In addition, sizeable federal support measures have mitigated the adverse effects of the Covid-19 crisis on the economy and Berlin's finances over 2020/21. Credit challenges relate to high direct debt, low revenue flexibility given limited leeway to adjust revenue via own taxes, unfunded pension commitments weighing on long-term expenditure flexibility as well as sizeable, though low-risk, contingent liabilities.

The Stable Outlook represents Scope's view that risks to the ratings over the next 12 to 18 months are balanced.

Scope's approach to rating the Land of Berlin



Note: For further details, please see Scope's Sub-sovereigns Rating Methodology.

Positive rating-change drivers

N/A

Negative rating-change drivers

Credit challenges

Sizeable, though largely low-risk,

Unfunded pension commitments

Limited revenue flexibility

High direct debt levels

contingent liabilities

- Downgrade of the sovereign rating
- Changes in the institutional framework, resulting in weaker support
- Structural deterioration in the individual credit profile

Ratings and Outlook

Foreign & local currency

Long-term issuer rating	AAA/Stable
Senior unsecured debt	AAA/Stable
Short-term issuer rating	S-1+/Stable

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I. Institutional Framework Assessment

To assess the institutional framework, we apply a Qualitative Scorecard (QS1) centred around 6 components. We assess each analytical component on a five-point scale ranging from a score of 0 for 'low' integration to 100 for 'full' integration. The institutional framework score, ranging from 0 to 100, is calculated as a simple average of these assessments. The score is then used to determine a rating range from the rating anchor level, within which the sub-sovereign's rating can be positioned.

Our assessment of intergovernmental integration between the German federal states, or Länder, and the Federal Republic of Germany (AAA/Stable) results in an indicative downward rating range of one notch from the German sovereign, within which the Länder can be positioned according to their individual credit strengths.

Analytical components	Full integration (100)	Strong integration (75)	Medium integration (50)	Some integration (25)	Low integration (0)
Extraordinary support and bailout practices	۲	0	0	0	0
Ordinary budgetary support and fiscal equalisation	۲	0	0	0	0
Funding practices	0	0	۲	0	0
Fiscal rules and oversight	۲	0	0	0	0
Revenue and spending powers	۲	0	0	0	0
Political coherence and multi-level governance	۲	0	0	0	0
Integration score	92				

Institutional Framework scorecard (QS1)

Institutional framework score	100 > x≥ 90	90 > x ≥ 80	80 > x≥ 70	70 > x≥60	60 > x≥ 50	50 > x≥ 40	40 > x ≥ 30	30 > x≥ 20	20 > x ≥ 10	10 > x≥ 0
Indicative rating range	0-1	0-2	0-3	0-4	0-5	0-6	0-7	0-8	0-9	0-10

0-1

Downward rating range



II. Individual Credit Profile or ICP

To assess the ICP, we apply a Qualitative Scorecard 2 (QS2), centred around 10 components underpinned by peer benchmarking. We assess each analytical component on a three-point scale by benchmarking a sub-sovereign's performance and risk exposures to that of peers. Scores are 0 for 'weaker', 50 for 'mid-range', and 100 for 'stronger' for each component. The individual credit profile score, ranging from 0 to 100, is calculated as a simple average of these assessments. In addition, we make two additional assessments for environmental factors and resilience and social factors and resilience, which can lead to adjustments of the ICP score by up to +/- 10 points.

We assess the individual credit profile of the Land of Berlin as mid-range vis-à-vis peers, with an ICP score of 55 out of 100.

Individual Credit Profile scorecard (QS2)

Risk pillar	Analytical components	Stronger (100)	Mid-range (50)	Weaker (0)
	Debt burden & trajectory	0	۲	0
Debt and %	Debt profile & affordability	0	۲	0
liquidity 7	Contingent liabilities	0	۲	0
	Liquidity position & funding flexibility	0	۲	0
	Budgetary performance & outlook	0	۲	0
Budget 👸	Revenue flexibility	0	۲	0
	Expenditure flexibility	0	0	۲
Economy 炎	Wealth levels & economic resilience	0	۲	0
Economy ရွိ	Economic sustainability	۲	0	0
Governanc %	Governance & financial management quality	۲	0	0
Addition	nal environmental and social factors	Positive impact (+5)	No impact (0)	Negative impact (-5)
Environmental factors and resilience		0	•	0
Social factors a	ind resilience	0	۲	0

ICP score	55
Indicative notching	0

III. Mapping Table

We derive the indicative sub-sovereign rating by mapping the result of the institutional framework assessment (i.e. the indicative rating range) to the ICP score.

For Berlin, this results in an indicative rating aligned with the sovereign rating of AAA. No additional considerations apply.

Rating anchor	Institutional framework assessment Individual credit profile score									
Federal Republic of Germany	Score	Downward rating range	100 > x ≥ 80	80 > x ≥ 70	70 > x ≥ 60	60 > x ≥ 50	50 > x ≥ 40	40 > x ≥ 30	30 > x ≥ 20	20 > x≥0
	100 > x ≥ 90	0-1	AAA	AAA	AAA	AAA	AAA	AAA	AA+	AA+
	90 > x ≥ 80	0-2	AAA	AAA	AA+	AA+	AA+	AA+	AA	AA
	80 > x ≥ 70	0-3	AAA	AA+	AA+	AA+	AA	AA	AA-	AA-
	70 > x ≥ 60	0-4	AAA	AA+	AA+	AA	AA	AA-	AA-	A+
AAA/Stable	60 > x ≥ 50	0-5	AAA	AA+	AA+	AA	AA	AA-	A+	А
AAAAStable	50 > x ≥ 40	0-6	AAA	AA+	AA+/ AA	AAV AA-	AAV AA-	AA-/ A+	A+/ A	A-
	40 > x ≥ 30	0-7	AAA	AA+/ AA	AA+/ AA	AAV AA-	AA-/ A+	A+/ A	A/ A-	BBB+
	30 > x ≥ 20	0-8	AAA	AA+/ AA	AAV AA-	AA-/ A+	A+/ A	A/ A-	A-/ BBB+	BBB
	20 > x ≥ 10	0-9	AAA	AA+/ AA	AAV AA-	AA-/ A+	A+/ A	A/ A-	BBB+/BBB	BBB-
	10 > x ≥ 0	0-10	AAA	AA+/ AA	AAV AA-	AA-/ A+	A/A-	BBB+/BBB	BBB-/ BB+	BB+

Note: Mapping table under section 4 of Scope's Sub-sovereigns Rating Methodology, as applied to the rating anchor's AAA-ratings.

Land of Berlin

Interest payments/op. rev. % (RHS)

2020

IV. Selected charts

SCOPE

%

250%

200%

150%

100%

50%

0%

Debt and interest burden

Debt/op. rev. %



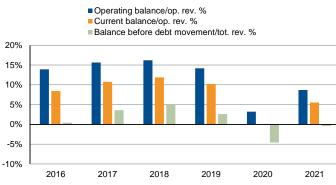
2017

2018

2019

2016





Debt service

6%

5%

4%

3%

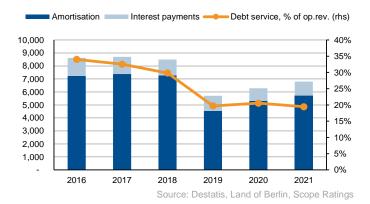
2%

1%

0%

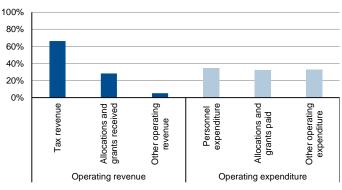
2021

EUR m, % (rhs)



Operating budget composition

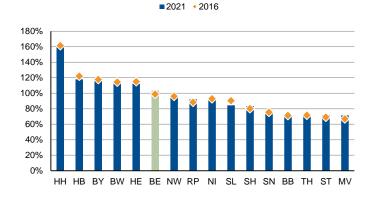
% of operating revenue / expenditure, 2019-21 average



Source: Destatis, Land of Berlin, Scope Ratings

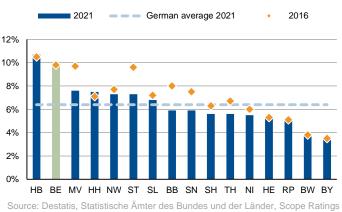
GDP per capita

% of national average



Unemployment rate

% of civilian labour force



4/6

V. Statistical Overview

SCOPE

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Budgetary Performance (EUR m)										
Operating revenue	21,530	21,795	22,909	23,791	25,362	26,724	28,482	28,925	30,608	34,970
Operating expenditure	18,358	18,952	19,747	20,445	21,833	22,536	23,865	24,824	29,620	31,959
Operating balance	3,172	2,843	3,162	3,346	3,528	4,188	4,617	4,101	988	3,010
Net interest payments	2,097	1,921	1,759	1,607	1,385	1,306	1,229	1,148	971	1,071
Current balance	1,075	922	1,403	1,739	2,143	2,882	3,388	2,953	17	1,939
Capital balance	-425	-469	-549	-1,553	-2,026	-1,882	-1,879	-2,175	-1,450	-2,061
Balance before debt movement	650	453	854	187	118	1,000	1,509	778	-1,432	-122
Debt (EUR m)										
Direct debt	62,256	61,607	60,804	59,906	59,436	58,994	57,600	57,555	63,705	65,923
Guarantees	8,776	8,890	7,510	6,901	5,928	5,152	4,255	3,016	3,007	4,616
Overall debt risk (direct debt plus guarantees)	71,032	70,497	68,314	66,807	65,364	64,146	61,855	60,571	66,712	70,539
Financial ratios										
Debt/operating revenue, %	289.2%	282.7%	265.4%	251.8%	234.4%	220.8%	202.2%	199.0%	208.1%	188.5%
Debt/operating balance, years	19.6	21.7	19.2	17.9	16.8	14.1	12.5	14.0	64.5	21.9
Interest payments/operating revenue, %	9.7%	8.8%	7.7%	6.8%	5.5%	4.9%	4.3%	4.0%	3.2%	3.1%
Implicit interest rate, %	3.4%	3.1%	2.9%	2.7%	2.3%	2.2%	2.1%	2.0%	1.5%	1.6%
Operating balance/operating revenue, %	14.7%	13.0%	13.8%	14.1%	13.9%	15.7%	16.2%	14.2%	3.2%	8.6%
Balance before debt movement/total revenue, %	2.9%	2.0%	3.6%	0.8%	0.4%	3.6%	5.1%	2.6%	-4.6%	-0.3%
Transfers and grants/operating revenue, %	39.0%	38.3%	35.7%	35.7%	33.9%	35.9%	34.3%	33.2%	27.1%	24.6%
Capital expenditure/total expenditure, %	6.6%	6.3%	6.4%	10.0%	11.2%	10.7%	9.8%	10.9%	7.0%	8.3%
GDP per capita, % of national GDP per capita	96.0%	95.3%	95.1%	96.5%	98.6%	99.5%	101.7%	103.0%	104.1%	103.5%

Source: Land of Berlin, Destatis, Statistische Ämter des Bundes und der Länder, Scope Ratings



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